





Counties: Perry, AL

Top Tapestry Segments:		Demographic Summary	2007	2012
Rural Bypasses	43.7%	Population	11,501	11,133
Modest Income Homes	33.7%	Households	4,310	4,226
City Commons	8.7%	Families	2,974	2,866
Heartland Communities	7.1%	Median Age	34.5	35.4
Southern Satellites	6.7%	Median Household Income	\$22,993	\$25,373

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	Spending Potential	Average Amount	
	Index	Spent	Total
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Apparel and Services	43	\$1,172.82	\$5,054,838
Men's	44	\$217.11	\$935,730
Women's	41	\$396.91	\$1,710,662
Children's	48	\$212.26	\$914,839
Footwear	39	\$198.35	\$854,883
Watches & Jewelry	39	\$77.10	\$332,292
Apparel Products and Services ¹	48	\$71.10	\$306,432
Computer			
Computers and Hardware for Home Use	42	\$92.95	\$400,631
Software and Accessories for Home Use	41	\$12.26	\$52,859
Entertainment & Recreation	47	\$1,621.47	\$6,988,532
Fees and Admissions	37	\$225.28	\$970,948
Membership Fees for Clubs ²	38	\$59.59	\$256,812
Fees for Participant Sports, excl. Trips	39	\$43.71	\$188,405
Admission to Movie/Theatre/Opera/Ballet	37	\$54.97	\$236,905
Admission to Sporting Events, excl. Trips	40	\$23.12	\$99,656
Fees for Recreational Lessons	34	\$43.89	\$189,170
TV/Video/Sound Equipment	50	\$586.32	\$2,527,026
Community Antenna or Cable Television	55	\$364.39	\$1,570,510
Color Televisions	45	\$61.45	\$264,844
VCRs, Video Cameras, and DVD Players	48	\$18.49	\$79,678
Video Cassettes and DVDs	48	\$29.32	\$126,388
Video Game Hardware and Software	49	\$15.97	\$68,852
Satellite Dishes	44	\$0.67	\$2,900
Rental of Video Cassettes and DVDs	48	\$28.83	\$124,277
Sound Equipment ³	41	\$64.36	\$277,382
Rental and Repair of TV/Sound Equipment	49	\$2.83	\$12,195
Pets	53	\$233.75	\$1,007,451
Toys and Games	50	\$90.36	\$389,434
Recreational Vehicles and Fees ⁴	51	\$231.69	\$998,566
Sports/Recreation/Exercise Equipment ⁵	43	\$98.90	\$426,276
Photo Equipment and Supplies ⁶	45	\$61.38	\$264,530
Reading ⁷	44	\$93.81	\$404,301
Food	51	\$4,271.89	\$18,411,844
Food at Home	52	\$2,627.46	\$11,324,354
Bakery and Cereal Products	52	\$376.40	\$1,622,282
Meat, Poultry, Fish, and Eggs	54	\$710.08	\$3,060,451
Dairy Products	51	\$282.84	\$1,219,019
Fruit and Vegetables	49	\$430.92	\$1,857,259
Snacks and Other Food at Home ⁸	53	\$827.23	\$3,565,343
Food Away from Home	49	\$1,644.43	\$7,087,490
Alcoholic Beverages	45	\$278.68	\$1,201,129
Nonalcoholic Beverages at Home	45 54	\$276.66 \$236.55	\$1,201,129 \$1,019,524
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	Spending	Average	
	Potential	Amount	
	Index	Spent	Total
Financial			
Investments	29	\$431.65	\$1,860,433
Vehicle Loans	56	\$3,418.89	\$14,735,412
Health			
Nonprescription Drugs	56	\$67.99	\$293,056
Prescription Drugs	66	\$380.64	\$1,640,560
Eyeglasses and Contact Lenses	49	\$41.03	\$176,848
Home			
Mortgage Payment and Basics ⁹	38	\$3,350.07	\$14,438,783
Maintenance and Remodeling Services	39	\$767.79	\$3,309,154
Maintenance and Remodeling Materials ¹⁰	48	\$179.55	\$773,851
Utilities, Fuel, and Public Services	55	\$2,389.60	\$10,299,181
Household Furnishings and Equipment		- ,	4 · • • • • • • • • • • • • • • • • • •
Household Textiles ¹¹	44	\$60.93	\$262,601
Furniture	42	\$268.41	\$1,156,832
Floor Coverings	36	\$32.65	\$140,712
Major Appliances ¹²	49	\$143.96	\$620,483
Housewares ¹³	44	\$46.50	\$200,409
Small Appliances	49	\$18.12	\$78,098
Luggage	38	\$3.94	\$16,972
Telephones and Accessories	44	\$21.12	\$91,012
Household Operations			
Child Care	38	\$158.55	\$683,360
Lawn and Garden ¹⁴	54	\$243.72	\$1,050,437
Moving/Storage/Freight Express	43	\$22.98	\$99,049
Housekeeping Supplies ¹⁵	52	\$401.44	\$1,730,206
Insurance			
Owners and Renters Insurance	53	\$252.84	\$1,089,758
Vehicle Insurance	51	\$746.78	\$3,218,605
Life/Other Insurance	52	\$330.09	\$1,422,677
Health Insurance	57	\$1,112.22	\$4,793,670
Developed Open Broadway 16	50	\$238.69	\$1,028,751
Personal Care Products ¹⁶	46	\$55.59	\$239,574
School Books and Supplies ¹⁷			
Smoking Products	65	\$312.42	\$1,346,523
Transportation			
Vehicle Purchases (Net Outlay) ¹⁸	54	\$3,119.56	\$13,445,308
Gasoline and Motor Oil	56	\$1,143.00	\$4,926,315
Vehicle Maintenance and Repairs	49	\$518.04	\$2,232,739
Travel			
Airline Fares	37	\$149.27	\$643,369
Lodging on Trips	41	\$168.62	\$726,744
Auto/Truck/Van Rental on Trips	34	\$14.67	\$63,212
Food and Drink on Trips	42	\$200.01	\$862,027

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Expenditure data are derived from the 2002, 2003 and 2004 Consumer Expenditure Surveys, Bureau of Labor Statistics. ESRI forecasts for 2007 and 2012.

Retail Goods and Services Expenditures



Prepared by DCA

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¹Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

²Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

³Sound Equipment includes sound components and systems, CDs, tapes, records, needles, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

⁴Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

⁵Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

⁶Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

⁷Reading includes newspapers, newspaper subscriptions, magazines, magazine subscriptions, and books.

⁸Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

9Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

¹⁰**Maintenance and Remodeling Materials** includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, insulation materials, and materials to finish a basement, for owned homes.

¹¹Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

¹²**Major Appliances** includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

¹³Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

14Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

¹⁵Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrapping supplies, postage, and delivery services.

¹⁶**Personal Care Products** includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

¹⁷School Books and Supplies includes books and supplies for college, elementary school, high school, and preschool.

¹⁸Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.